EXHIBIT 3

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF IOWA

Equal Employm	ent Opportunity Commission,	,)	
	Plaintiff,)	
-vs-)	Civil Action No.
Schuster CO,) 5:19-CV-406			5.19-00-4063
	Defendant.)	
)	

The remote deposition via videoconference of BRETT CHARLES CROSBY, called by the Plaintiff for examination, pursuant to Notice and pursuant to the Federal Rules of Civil Procedure for the United States District Court pertaining to the taking of depositions for the purpose of discovery, taken by KELLY ANN POTTS, CERTIFIED SHORTHAND REPORTER, License No. 084-003558, within and for the County of Cook and State of Illinois on the 7th day of October, 2020, at 10:04 a.m.

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1	APPEARANCES:		
2			
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7	Appeared on behalf of the		
8	Plaintiff;		
9			
10	KLASS LAW FIRM, by MR. DOUGLAS L. PHILLIPS (via Zoom)		
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14	Appeared on behalf of the Defendant.		
15			
16	FORTNEY & SCOTT, by		
17	MR. BURTON J. FISHMAN (via Zoom) - and MR. JOHN D. CLIFFORD (via Zoom)	-	
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21	Appeared on behalf of Cost Reduction Solutions.		
22			
23			
24	* * *		

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1	THE STENOGRAPHER: We have a couple
2	things to mention prior to going on the record:
3	All parties are aware that the witness will be
4	sworn in remotely.
5	Remote depositions are more
6	challenging. We kindly ask all participants to
7	speak clearly and one at a time.
8	Here begins the videoconference
9	deposition of Brett Charles Crosby in the matter of
10	the EEOC vs. Koch [sic].
11	Beginning with the noticing
12	party, will counsel please introduce themselves,
13	state whom they represent, and stipulate to the
14	swearing in of the witness remotely?
15	MR. SHULTZ: EEOC Miles Shultz for
16	the EEOC.
17	This deposition is actually in
18	EEOC versus Schuster Company
19	THE STENOGRAPHER: Oh.
20	MR. SHULTZ: out of the Northern
21	District of Iowa.
22	THE STENOGRAPHER: Okay.
23	MR. SHULTZ: I'll send you the correct
24	caption.

MR. FISHMAN: Thank you.

	rage 33
1	Classification are optional, so not always does the
2	test administrator include that information.
3	Q Okay.
4	A But yes, this is the information that
5	would be sent.
6	Q From that list of stuff the name,
7	age, gender, body weight that you gave when
8	the that the administrator types in prior to
9	starting the CRT test, what of those variables or
10	fields are required to be entered?
11	A This is the last four digits of the
12	Social Security number, age, gender, body weight,
13	height, right or left handed is optional.
14	Q And then back to the new functional
15	New Hire Functional Testing Form, we have the
16	client's Body Index Score, BIS, is 175.
17	Do you see that?
18	A I do.
19	Q Can you explain what the Body Index
20	Score is for me?
21	A That's the total score after the
22	person completes the test, the Body Index Score.
23	There's different ranges that correlate to the
24	Department of Labor strength levels.

		rage 30
1	Q So	from the extension and flexion
2	measurements for	r the five different tests, the five
3	different areas	of the body, that gets condensed
4	down to this one	e final BIS score?
5	A Ye	3.
6	Q And	d we had talked about this before.
7	This algorithm	is contained within the SQL server
8	at CRT headquar	ters. Is that right?
9	A Tha	at's correct.
LO	Q And	d Mr. Arp had developed the BIS
11	formula back, ye	ou know, 2001 or earlier, I take it.
L2	Is that right?	
L3	A I	pelieve he started in 1999.
L4	Q Oka	ay. And the formula hasn't changed
L5	since Mr. Arp f	irst developed it. Is that right?
L6	A It	has not, no.
L7	Q And	d previous testimony is that CRT is
L8	not aware of wha	at the formula actually is.
L9		Is that still the case?
20	A Tha	at's correct.
21	Q And	d whatever records My
22	recollection is	whatever records you have were
23	destroyed in so	me sort of flood in the records
24	room?	

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wrist, you know, identify the wrist in the actual test itself, but shoulder strength is derived by that wrist having strength to move the, you know, arm stable.

2.

But we have seen that non-tested joints have lowered injuries as well with companies that -- if a person's physically able to do the job, they're not compensating other joints to pick up for the loss of another joint.

Q So are there MSD injuries that you would -- that CRT would consider to be outside of the CRT test's capability to prevent and predict or not?

A Those would be considered accidents, like slip and falls, fall -- kick an object, something that's unpredictable and it wasn't work-re- -- it happened at work, but it wasn't work-related or job specific-related.

MR. SHULTZ: Okay. Now is a good chance to take a quick -- How long do you think you need to help . . .

THE WITNESS: No more than ten minutes.

MR. SHULTZ: Okay. Let's take a break

Page 68 1 Α Yes. 2. MR. SHULTZ: So for the record, 3 Exhibit 9 is a 14-page document, Bates stamped 4 CRT 143 to CRT 156. 5 BY MR. SHULTZ: 6 Do you recognize this document, 0 7 Mr. Crosby? 8 I do. Α 9 Great. And what is it? 10 It's the validation study we had Α 11 contracted DCI to complete. 12 0 So this is the DCI study? 13 Α Yes. 14 Let's talk a little bit -- Why did CRT 0 15 engage DCI to conduct this study? 16 Α For marketing tool purposes. There's 17 value in that. 18 And what was the process for finding 19 Did you consider other consulting groups at 20 all? 21 We did. That was mainly --22 Jim Wildman took charge of that. I'd want him in

charge of that, and so he looked at a few different

types of companies and ended up with DCI, and they

23

24

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That would have been the job task 1 Α 2. analysis that were completed for both companies. 3 Okay. But in doing the study, did you 0 4 look at that to see whether it was appropriate to 5 include them all together or not? 6 I don't -- I guess I don't understand 7 your question. 8 Let me get at it in a different way: Q 9 Do you know what the cut scores for the three 10 different positions at Company A are? 11 Α Not off the top of my head, but I'll 12 have a summary of it.

Q Yeah. Can you look at your summary
and tell me?

A Bear with me here.

Q No problem.

17 (Brief pause.)

18 BY THE WITNESS:

15

16

23

24

19 A Okay.

20 BY MR. SHULTZ:

21 Q So what's the driver position at

22 Company A? What was the -- What's the cut score?

A Light.

Q And that would correspond to a BIS of

		Page 75
1	127?	
2	А	That's correct.
3	Q	And how about the local driver
4	position at (Company A?
5	А	I believe that's included on the
6	driver posit:	ion. I don't have all the paperwork on
7	that.	
8	Q	Okay.
9	А	I just have the summary.
10	Q	So that's probably a 127 too from what
11	you're looki	ng at?
12	А	I would assume.
13	Q	And for the NBB local driver?
14	А	I believe that's also light under the
15	driver posit:	ion.
16	Q	And so you're looking at We'll mark
17	this as Exhil	oit 10.
18		(Brief pause.)
19		MR. SHULTZ: I've put it in the "Chat"
20	for counsel.	It's CRT 36, I believe. Let me see
21	if I guessed	right.
22		(Brief pause.)
23	BY MR. SHULT	Z:
24	Q	I'll share my screen here. So marking

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their job requirement. Being hurt doing their actual job requirement is what we're trying to prevent.

Q Okay.

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A Accidents are, you know, the top one, walking across the parking lot, slipped on ice, leg fracture, that's not something that happened during their normal job duties.

Q Or jumping out of a truck that was on fire?

A Yeah.

Q And there's some environmental things like, looking at the first one, ice, if there's an environmental cause that's not job-related, you wouldn't -- the CRT test wouldn't prevent that?

A Right.

Q And then it looks like this person had a very extensive injury, unfortunately. Showering and knee gave out/left knee dislocation. It looks like Rob didn't code that as relevant?

A That's not part of their job duties.

He could have slipped in the shower. We don't know what caused that, you know.

Q So let's look at -- What I'll